Strategic Plan FY 23 Q1 Report

October 27th, 2022



FISCAL YEAR 2023

CHERRIOTS

SALEM AREA MASS TRANSIT DISTRICT Strategic Plan



Guiding Principles

VISION We Deliver Valued MISSION Mobility Options that Inspire **Creating Community** Community Connections Pride. VALUES Communication Humility Excellence • Respect Resourceful Inclusive • Ownership

> Transparency Safety

CHERRIOTS

CHERRIOTS SUCCESS OUTCOMES

CHERRIOTS CORE AREA OF SERVICE / OPERATIONS



COMMUNITY VALUE

Establish a baseline for the % of community that see value in the agency.

CUSTOMER SATISFACTION

Establish a baseline Customer Net Promoter Score (NPS).







CULTURE OF OWNERSHIP

Increase baseline Employee Engagement Score (59%) by 5 points.

FINANCIAL SUSTAINABILITY

- Year 1: Expenditure/Revenue Reporting
- Year 2: 3-Year Rolling Budget Forecast
- Year 3: Delivery of Full Capital Program Budget





Organizational Tactics



Community Value Tactics

Strengthen Agency Collaboration and Seek Opportunities to Partner

Raise Community Awareness of Zero-Emissions Success

Public-Facing Performance Dashboard

Maximize Community-Based Marketing

Conduct Community Value Surveys

Long Range Transit Plan

Adopt Long Range Transit Plan Office of Mobiity Integration



Customer Satisfaction Tactics

Launch Customer Satisfaction Survey

Organizational Cross-Training

Increase Customer Feedback Opportunities



Culture of Ownership Tactics

Bring HR Functions Back to HR Division

Employee Engagement Survey

Employee System Safety Training

FY 23 Strategic Plan Rollout

Launch DEI Plan

Develop a Merit-Based Performance Management System

Model Your Cherriots Values

Organizational Coaching and Development Opportunities

Prepare Employees to Receive Feedback

Project Management and Vendor /Contract Management Technical Capacity

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Financial Sustainability Tactics

The Finance Story

Success Outcome Driven Budget

Organizational Design and Performance Management Structure



Tracking Tactics

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			c Milestones: Quar						
_	Status	Q1 Status	Q2 Status	Q3 Status	Q4 Status	CUEDDIOTS			
	Not Defined or At Risk	0	0	0	0	CHERRIOTS			
	At Risk	0	0	0	0				
	In Progress	0	0	0	0	Our Mission			
	Complete	0	0	0	0	We Deliver Valued Mobility Options that Inspire Commun			
	Revised and On Track	0	0	0	0				
	Total Milestones	22	22	22	22	Our Vision			
1			1		Creating Community Connections.				
1	Allan Pollock Tactic Milestones: Quarterly Overview								
	Status	Q1 Status	Q2 Status	Q3 Status	Our Values				

https://docs.google.com/spreadsheets/d/1uZbG-wC21xVmseRcia6Ta7x PdKpC 9-3/edit#gid=1267704288



Quarter 1 Overview

Agency Tactic Milestones: Quarterly Overview									
Status	Q1 Status	Q2 Status	Q3 Status	Q4 Status					
Not Defined or At Risk	0	0	0	0					
At Risk	0	0	0	0					
In Progress	23	0	0	0					
Complete	0	0	0	0					
Revised and On Track	0	0	0	0					
Total Milestones	23	23	23	23					



Organizational Tactic Highlights



FY 23 Strategic Plan Rollout

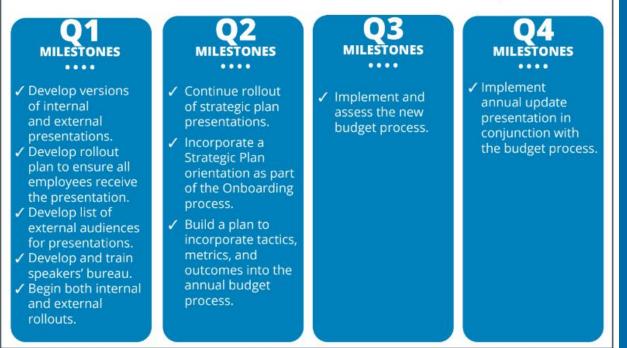
FY23 Strategic Plan Rollout

Develop a plan to roll out the Strategic Plan elements after adoption of the plan. Mission, vision, values, success outcomes, tactical work plans and performance scorecards will be introduced and incorporated into all aspects of the organization. Establish an annual cadence of reviewing the tactical work plan, scorecard metrics, and updating success outcomes.

Owners: Allan Pollock

HERRIOTS

Team Members: Bobbi Kidd, Communication Division, Executive Leadership Team





Public-Facing Performance Dashboard

Develop a public-facing accountability dashboard that reports on the agency's KPIs and progress to achieving success measures. This dashboard will also serve as a platform for financial transparency across the community.

Owner: Bobbi Kidd

HERRIOTS

Team Members: Executive Leadership Team, Technology Services



Launch DEI Plan



CHERRIOTS

Launch DEI Plan

Studies have shown that organizations that focus on DEI (Diversity, Equity and Inclusion) report higher employee engagement, lower turnover, and higher performance, resulting in increased profitability. With the help of third-party consultant, Keene Independent Research, we will launch a Board-approved DEI strategy with the goal of weaving these concepts into the fabric of the organization. Focusing on DEI with respect to hiring and employee retention will aid in our efforts to build a culture of ownership. Employees will feel more and more like they belong, are respected for their individual voice, and that they have a fair opportunity to attain their career aspirations. Our primary goal is to build a culture of ownership, where employees feel respected and have opportunities for career development. By building a culture of ownership, we also hope to increase employee engagement and performance, and reduce employee turnover.

Owners: Christina Conner

Team Members: Executive Leadership Team

01 MILESTONES

- Launch a survey to help assess the organization's current state of equity.
- Share the survey results with the ELT, Board of Directors and SLT, and solicit feedback.

MILESTONES

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a training plan

and materials

which will help

understand DEI,

and dispel any

myths.

/ Present DEI

feedback.

training and

materials to ELT

and SLT, and solicit

Partner with

- Conduct a series of training/ Keene to develop information sessions to help employees better understand DEI. employees better
 - Share our vision for the futurestate of Cherriots DEI Plan, HR and leadership to promote an open-door policy wherein employees are encouraged to ask questions about DEI without fear of judgment.

03

MILESTONES

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/ HR revisits the topic of DEI on an annual basis as a part of In-Service

- the DEI Plan during New Hire Onboarding.
- Training.

MILESTONES

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/ HR presents

General Updates

- Rolling out to all Cherriots team members
- Strategic Plan Materials on Website (interactive virtual version)
- TransDASH Cherriots dashboard shell complete
- Division Tactics underway as well



Plans for Q2

- Complete rollout to team Cherriots
- Continue achieving progress on Organizational and Division Tactics
- Q2 data uploaded to TransDASH in January



